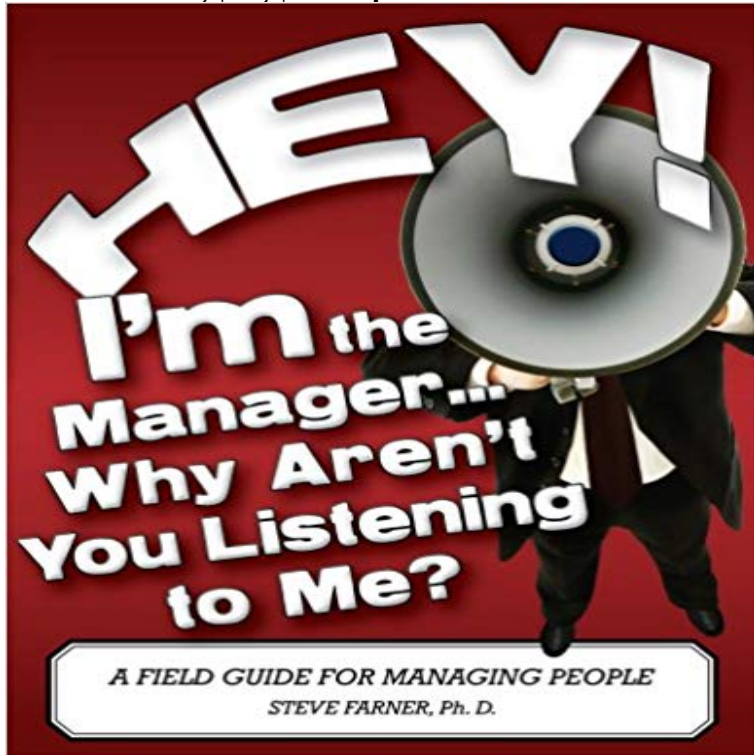


# Hey! Im the Manager...Why Arent You Listening to Me? A Field Guide For Managing People



In today's work environment, managing people is not just common sense. Understanding what makes people do what they do in organizations is crucial to long-term success. Hey! Im the Manager... gives you an insiders perspective into the complex science and intricate art of managing people. This easy-to-read guide will help you: Communicate more effectively among all levels of the organization Motivate your employees beyond just doing whats required Manage conflict in all areas of the business Understand the theory behind how an organization is structured See how your personality impacts your leadership effectiveness

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